



# MAPT BUYER'S GUIDE

Contract 26MISC2

2026



# MAPT

## Mid-Atlantic Purchasing Team

The Mid-Atlantic Purchasing Team (MAPT) is an agreement that provides additional opportunities for the Baltimore Regional Cooperative Purchasing Committee (BRCPC), a standing committee of the Baltimore Metropolitan Council (BMC) and their members to aggregate regional purchasing volumes.

The regions covered by this action include Maryland, Northern Virginia and Washington, D.C

### MAPT Benefits

MAPT leverages the Baltimore regions' population density, logistics and spending volumes to attract the best suppliers/contractors, and best pricing. MAPT is a member driven consortium with no contract fees.



### Cost Savings

Leverage buying power resulting in better pricing



### Time Savings

Streamlined efficiency and compliant purchasing



### Best Value, Best Partner

Value added services with a trusted partner



ABOUT MOI

MOI partners with you to create intelligent spaces where people want to

# WORK LIVE STAY



100% EMPLOYEE-OWNED COMPANY



40+ YEARS OF EXPERIENCE



250+ MILLION DOLLAR COMPANY



INCLUSIVITY & DIVERSITY FOCUS

HermanMiller+ Knoll

MillerKnoll

BLENDED DEALER

ABOUT MOI

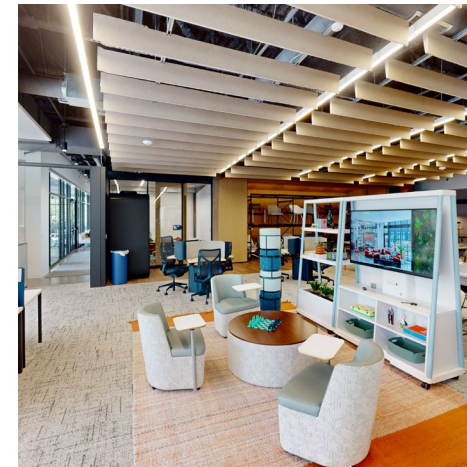
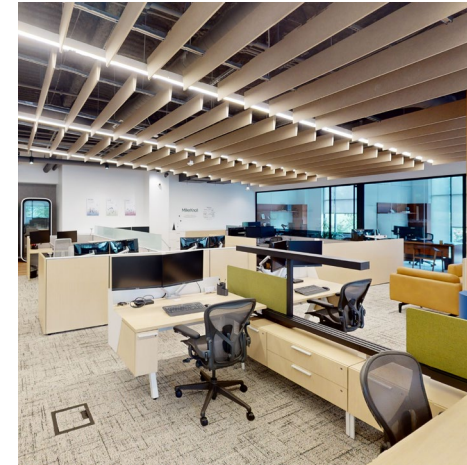
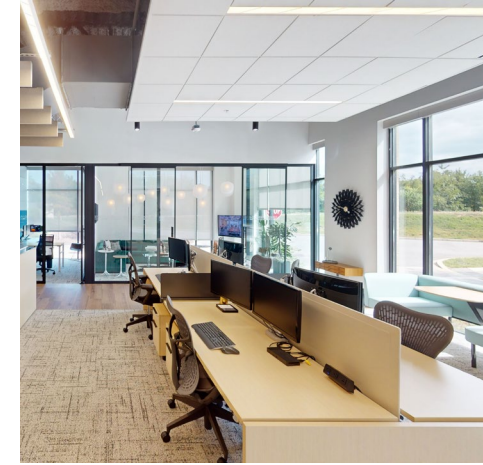
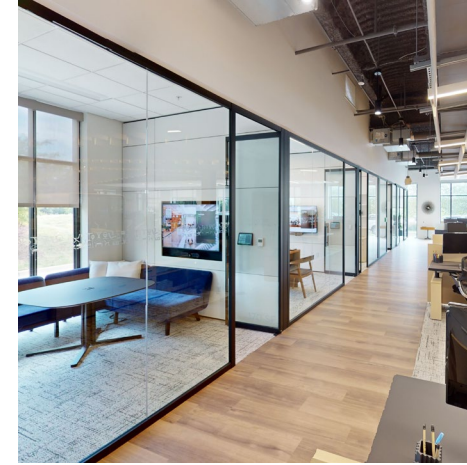
# PROJECT EXPERIENCE

**Skilled at navigating complex projects, budgets, and timelines, we work as a trusted partner. Our expertise, flexible process, and quality products deliver a truly better experience.**

MOI's team of MAPT specialists has been working with local, state, schools and nonprofit agencies for over 40 years.

When you serve the public, the accountability stakes are never higher. Count on our team to navigate complex, multi-faceted processes and protocols.

MOI works with a network of 300+ installation partners and 650+ manufacturing partners to meet even the most demanding requirements. Our commitment to providing the best solutions at the best prices can be seen throughout our long history with clients.



# MAPT

Mid-Atlantic Purchasing Team

## Council of Governments Members:

### **Maryland**

City of Bowie  
City of College Park  
Charles County  
City of Frederick  
Frederick County  
City of Gaithersburg  
City of Greenbelt  
City of Hyattsville Montgomery  
County City of Baltimore  
Baltimore County  
City of Rockville  
City of Tacoma Park  
Carroll County  
Anne Arundel County  
Howard County  
Harford County  
Cecil County  
Montgomery County

### **Washington DC**

District of Columbia

### **Virginia**

City of Alexandria  
Arlington County  
City of Fairfax  
Fairfax County  
City of Falls Church  
Loudon County  
City of Manassas  
City of Manassas Park  
Prince William County

### **Other local Governments**

Spotsylvania County Stafford County  
Town of Vienna

### **State Agencies**

Maryland-National Capital Park and Planning  
Commission

State of Maryland

### **Non Profit Agencies**

### **Public Authorities/Agencies**

Alexandria Renew Enterprises  
DC Water and Sewer Authority  
Metropolitan Washington Airports Authority  
Montgomery Co. Housing Opportunities  
Commission Potomac & Rappahannock  
Transportation Commission Prince William County  
Service Authority  
Upper Occoquan Service Authority Washington  
Metropolitan Area Transit Authority Washington  
Suburban Sanitary Commission

### **School Systems**

Alexandria Public Schools  
Arlington County Public Schools  
Baltimore County Public Schools  
Baltimore City Public Schools  
Charles County Public Schools  
DC Public Schools  
Frederick County Public Schools  
Harford County Public Schools  
Howard County Public Schools  
Loudon County Public Schools  
Anne Arundel County Public Schools  
Montgomery College  
Montgomery County Public Schools  
Prince George's County Public Schools  
Prince William County Public Schools

# MAPT APPROVED MANUFACTURING PARTNERS

**MillerKnoll** Herman Miller & Knoll

**abrc** BRC Group

**ENVIRONAMICS** Environamics

**fräsch!** Frasch

**framery** Framery

**Exemplis®**  
SitOnIt • Seating®

**AIS** AIS

**carolina**  
an OFS company

**Indiana**  
FURNITURE

**SAFCO®** Safco

**ghent.** Ghent

**KI**  
KI (Krueger International)

**Fellowes.** Fellowes

**FORMASPACE** Formaspace

**H.H.H.** Three H

**special T** Special T

**HAT Collective**

**BERCO**  
*designs* Berco

**borgo** Borgo

**MITYBILT** Mitybilt

**LOFTWALL** Loftwall

**AGATI** Agati

**KFi** KFI

**LELAND** Leland

**TRINITY**  
FURNITURE INCORPORATED

**cramer** Cramer

**HPFi** High Point

**Fōmcore**  
SERVE. CREATE. INSPIRE.

**KEILHAUER** Keilhauer

**PARAGON™**  
FURNITURE Paragon Furniture

# OUR SERVICES

Putting our clients at the center of all we do, we think through every detail and deliver exactly what is needed.



## Design & Space Planning

- » Initial Planning & Typical Development
- » Product Comparisons
- » Photo-Realistic Renderings
- » Finish Selection



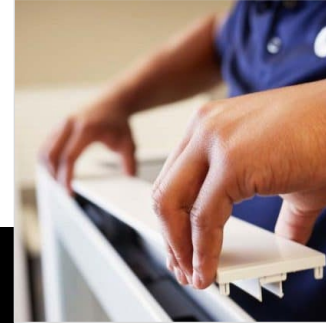
## Order Administration

- » Pre-Order Setup
- » Documentation Auditing
- » Proposal Consolidation
- » Deposit Phasing



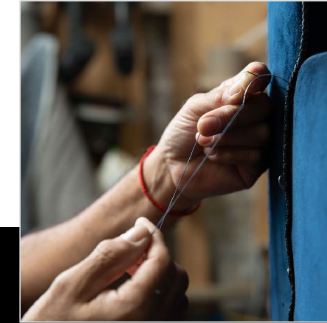
## Project Management

- » Schedule & Shipping Logistics
- » Site Conditions Review
- » Manufacturer Production Tracking



## Delivery & Installation

- » MOI Performance System
- » Pre & Post Install Walkthrough
- » Post Install Product Training



## Service & Warranty

- » Scheduled Maintenance & Inspection
- » Warranty Service
- » Repair / Refurbish

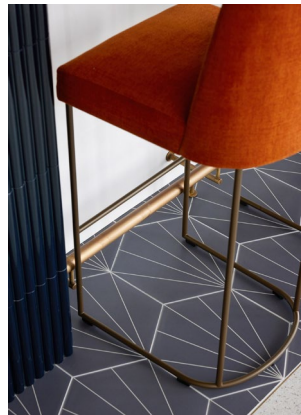


## Post Occupancy Management

- » Reconfiguration Consultation
- » Product Education

ABOUT MOI

# FURNITURE



# INTERIOR CONSTRUCTION

We work with a variety of architectural walls manufacturers that offer different features, details and price-points to tailor your project. Additionally, we offer showroom tours and full project support from initial order to project management and completion.



## Prefabricated Construction

- » Fast, efficient & clean prefabricated construction
- » High performing & cost-effective



## Specialty Wall Systems

- » High Performing Glass Walls
- » Telescoping Walls & Operable Partitions
- » Modular Construction



## Freestanding Rooms & Booths

- » Freestanding contemporary office or meeting spaces designed to adapt to your space and your needs



## Acoustical & Visual Privacy

- » Freestanding, ceiling, & wall-mounted Acoustic Options
- » Privacy screens with a variety of films



THANK YOU FOR YOUR CONSIDERATION

WORK. LIVE. STAY.